

Jackson Peter Brissette

brissette@wisc.edu

Education:

University of Wisconsin-Madison Madison, WI

Bachelor of Business Administration degree, December 2012

Double Major: Real Estate and International Business with a Certificate in Spanish Studies, Overall GPA: 3.0/4.0

University of Seville Seville, Spain

Study Abroad Program, Fall Semester 2010 (Courses Taught in Spanish; Practical Fluency in Spanish)

Experience:

T.Wall Properties Madison, WI

Leasing Intern (04/11-Present)

Analyzed leases for three brokers of T.Wall Properties.

Made 40 cold calls per week to prospective tenants.

Performed monthly prospecting of both the West and East side of Madison.

Performed financial modeling for operating properties.

American Family Life Assurance Company (AFLAC) Madison, WI

Associate/Intern (Summer 2010)

Ran my own business as an independent AFLAC associate.

Met with over 100 owners of small, medium, and large business's in the Madison area.

Attended weekly district/regional meetings, made cold calls, and pursued prospective clients.

Fenton Incorporated Boston, MA

Apprentice/Intern (Summer 2009)

Worked with owner Nathan Fenton on multiple job sites in the Boston Metro Area.

Learned how to run a successful small business from a managerial and employee perspective.

Orinoco Restaurant Boston, MA

Waiter/Intern (04/08-08/09)

Assisted waiters and bartenders while providing exceptional service to the patrons.

Learned managerial side of the service industry from manager Rick Ryan.

Worked on the first team of runners and waiters at the Brookline location.

Longwood Cricket Club Boston, MA

Counselor/Instructor (Summer 2008)

Supervised and instructed tennis to children ages 3-6.

HardCore Fitness Boston, MA

Founder/Instructor (Summer 2006)

Created and taught a workout program for adults ages 25-65.

Activities:

Expo Real Munich, Germany (10/11)

UW Recreational Sports (09/09-Present)

Supervisor (01/11-Present)

Follow, enforce and make decisions regarding established Recreational and Intramural policies.

Provide for the safety of participants/officials at all times.

Intramural Official (09/09-05/10)

Officiated ice hockey, broomball, and soccer.

Understood and enforced rules and regulations of all officiated sports.

Real Estate Club (09/09-Present)

Fantasy Sports and Finance Club (09/09-5/10)

Social Chairman (09/09-12/09)

Organized trips to Fortune 500 companies.

Banquet Chairman (01/10-05/10)

Organized the club banquet at a local restaurant in Madison.

UW Club Ice Hockey (09/08-05/09)

John T. Young

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262.893.5139

Current Address
201 West Lakelawn Place #202
Madison, WI 53703

Permanent Address
N59 W38235 Mainland Drive
Oconomowoc, WI 53066

Education

University of Wisconsin-Madison

Bachelor of Business Administration degree

Madison, WI

Expected, December 2012

Major: Finance, Investment & Banking; Real Estate & Urban Land Economics; International Business

Cumulative GPA: 3.8/4.0 **Major GPA:** 4.0/4.0 (Dean's List, 5 semesters)

Cass Business School – City University

Study Abroad Program

London, England

January 2011 – May 2011

Experience

J.P. Morgan Chase – Real Estate Bank

Summer Analyst

Chicago, IL

June 2011 – August 2011

- Developed tear sheets of institutional investors involved in real estate funds looking to obtain a subscription facility
- Worked with each region to construct quarterly file showing our overall exposure to each institutional investor
- Met with client executives and majority of credit bankers to help forecast the central region budget through 2012
- Pulled market information from sources such as Reis for potential projects seeking term loan financing
- Sat in on each Investor Committee meeting along with summarizing several for other members of the group

T. Wall Properties

Development Intern

Madison, WI

May 2010 – December 2010

- Toured over 200 commercial buildings in Madison to determine biannual vacancy and absorption rates
- Used Argus DCF to value potential acquisitions of Class A-C office buildings
- Created quarterly economic report by reading the Beige Book and conducting extensive research
- Analyzed competitors and their possible acquisitions through a recorded documents program called Laredo
- Received and managed numerous tasks daily, from researching green real estate to summarizing grant opportunities

UBS – Private Wealth Management

Analyst Intern

Madison, WI

January 2010 – May 2010

- Created performance reports for clients with investments exceeding \$500,000
- Developed current asset allocations detailing clients' IRAs, annuities, and other managed accounts
- Used UBS network to create portfolio management reports and obtained account distribution plans
- Contacted financial advisors' clients monthly to set up account review appointments

Area Rental

Setup Crew

New Berlin, WI

May 2009 – August 2009

- Worked with 30 people setting up large event tents and stages for county fairs and other festivals
 - Drove straight trucks to varying locations, such as Milwaukee and the Chicago area
 - Dealt with high-risk situations requiring constant awareness of self and others
 - Handled an intermittent schedule with job shifts usually greater than 12 hours
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Activities

Investment Banking Club

September 2010 – Present

- Analyze and discuss current business transactions, events, and market movements during weekly meetings
- Acquire knowledge of valuation techniques including discounted cash flow, comparable transactions, and comparable multiple analysis

Real Estate Club

September 2008 – Present

- Listen to industry leaders speak about topics such as development, REITs, and other investment in real estate
- Network with undergraduates and MBAs in the Graaskamp Real Estate Program

Wisconsin Real Estate Alumni Association

October 2009 – Present

- Attend conventions such as the Biennial Conference to meet with alumni and strengthen network
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Interests

Downhill skiing, tennis, drawing, acoustic guitar, and recreational water sports

Courtney Flanders

344 West Dayton Street, Madison, WI 53703
608-469-5307 Flanders2@wisc.edu

Education

University of Wisconsin-Madison, Madison, WI

Bachelor of Business Administration degree, December 2012

Major: Real Estate and Urban Land Economics

Major: Legal Studies

Overall GPA: 3.4/4.0

Experience

Clarion Associates, Inc., Chicago, IL

Intern

May 2011- Present

- Value properties in environmental contamination cases for litigation purposes.
- Research opposing viewpoints on real estate valuation techniques.
- Checked Uniform Standards of Professional Practices (USPAP) standards to insure guidelines are met in the company's appraisals.
- Write case studies to support valuation of properties relating to current headlining cases.
- Produce files used in expert testimony and appraisal research.

UW-Madison Biomolecular Chemistry Department, Madison, WI

Administration Assistant

August 2009- October 2010

- Accounted for all travel reimbursement through the University e-Reimbursement system, including tracking receipts and calculating allowable expenses.
- Tracked departmental and laboratory expenses charged to the department credit card.
- Assisted department administrator in grant funding efforts.
- Entered application information for graduate students applying to the Integrated Program in Biochemistry.
- Updated departmental calendar and planned events.
- Assisted professors in compiling teaching materials.
- Ordered and organized office supplies for the department.
- Aided in the recruitment of Wisconsin Institute for Discovery faculty candidates by organizing and leading them to interviews with Professors.

The Buckle, Wausau, WI

Assistant Manager

August 2006- December 2009

- Created the monthly schedule, assigned employee tasks, and managed throughout the workday.
- Counted the drawer and took the days earnings to the bank.
- Strategized with employees to increase and build sales.

Activities

Real Estate Club

Volunteer Coordinator and Board Member

Fall 2010- Present

- Meet with board to discuss future ideas and speakers for the club.
- Plan volunteer activities including those with Habitat for Humanity.
- Encourage undergraduate participation and membership of the club.

Ruicong Xie

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EDUCATION

09/2008- 12/2012 **University of Wisconsin-Madison, School of Business** Madison, WI

- Bachelor of Business Administration,
- Double Major: Real Estate and Urban Economics; Finance
- Overall GPA: 3.2/4.0 Major GPA: 3.5/4.0 GRE: 1440 (Top 10%)
- Honor: Dean's List

EXPERIENCE

Everbright Bank, Everbright Ashmore Real Estate Fund Beijing, China

- A British opportunistic fund invests directly in Chinese residential and retail sectors, particularly focusing on the growth market of tier 2 and tier 3 cities. Currently it has \$500 Million under asset management.

06/2010- 08/2010 Assistant Real Estate Analyst

- Provided market research analysis for a \$70 million mezzanine debt on a luxury residential development project
- Participated in valuation of its real estate investment proposals using DCF model and sales comparables

06/2009- 08/2009 Summer Intern

- Extensively training of market research skill and professional financial analytic skills for real estate projects
- Working with the research team on exploring real estate opportunities in secondary cities in China

COLLEGE ACTIVITIES

01/2010- Present **UW Real Estate Club, Member**

- Attended Seattle/Bellevue and Los Angeles/Saint Monica field trip and learned about the local real estate industry
- learn about latest news and met professionals in the industry by actively attending guest speaking events

09/2010- Present **Wisconsin Real Estate Alumni Association, Member**

- Networked with alumni and affiliates of the Wisconsin Real Estate Program at various events hosted by WREE

08/2009- Present **China Economic Forum (CEF), Research Team**

- Researched and presented variety of current economic issues in CEF forums; and led discussion among the attendees

10/2010– 10/2010 **International Commercial Property Exposition (EXPO Real), Attendee**

- Researched Turkish real estate market by meeting with analysts and professionals and attending Speaking Panel

OTHER SKILLS AND CERTIFICATE

- Proficiency in Excel, ARGUS, Real Capital Analytics, Xceligent
- Bloomberg Terminal Certified (Equity), Certification in Argus (November, 2011), CFA Level I (June, 2012)

Ryan R. Schwickert

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EDUCATION

University of Wisconsin- Madison Madison, WI

Bachelor of Business Administration degree, December 2012

Double Major: Real Estate; Finance, Investment, & Banking, Overall GPA: 3.96/4.0

Honors: Deans List (6 Semesters)

EXPERIENCE

UW - Memorial Union, Lakefront On Langdon · Madison, WI

Various positions in the Memorial Union Restaurant (08/11- Present)

- Cashier where I'm responsible for the counting of monies and executing transactions.
- Prepare food and serve customers at the multiple restaurants in the Union.

Schwickerts Roofing and Mechanical Company, A Tecta America Company · Mankato, MN

Intern with the Vice President of Roofing Operations (05/11-08/11)

- Learned and used Microsoft Access to develop a more efficient project manager estimate template for roofs.
- Spent time with employees at different levels of the organization, interviewing them, and creating a master Standard Operating Procedure Manual that will be adopted throughout the company and used to train new employees.

Intern in various departments (05/09-08/09; 05/10-08/10)

- Shadowed numerous project managers and other department managers, learning different aspects of the business and the situations they are involved with each day such as budgeting, material ordering, and time management.
- Worked with the Controller for multiple weeks going through the quarter end close out, as well as job- costing procedures.
- Helped coordinate the delivery and set- up of various jobs along with tear- offs and installation of commercial roofs.
- Spent time with the Human Resource/ Safety Manager, sitting in on interviews and attending various safety meetings.

Central Warehouse Intern (05/08-08/08)

- Worked in the central warehouse handling over \$1 million in inventory, preparing and filing purchase orders and preparing materials for various roofing and mechanical jobs.
- Identified inefficiencies in the warehouse, and recommended ways to better control inventory, such as reorganizing and labeling the entire warehouse for more efficient inventory recording and identification.

ACTIVITIES

UW Real Estate Club (01/10- Present)

Kappa Sigma Fraternity (09/09- Present)

- Clean and help out with different chores at the house.
- Participate in various community services and philanthropy fundraisers such as pig roasts.

Intramural Sports

Hockey (Fall and Spring Semesters, 09/08- Present)

- Coordinated a team roster and sign- up

Soccer (Fall 2008)

Mankato Area Hockey Association

Volunteer Coach (January 2009 & 2010)

- Imparted knowledge to young players, ages 9-11, motivating them and encouraging them to play at their full potentials.
- Created practice plans

Enjoy playing golf, hockey, and soccer.

SKILLS

Experience with Microsoft Excel, Access & Powerpoint as well as ARGUS.