

CHARLES HACKER

Campus Address: 137 Langdon Street, Apartment 3, Madison, WI 53703

Permanent Address: 12504 Briarwood Terrace, Minnetonka, MN 55343

(952) 807-7688 cshacker@wisc.edu

Education:

University of Wisconsin-Madison, Madison, WI

Bachelor of Business Administration degree, May 2013

Double Major: Finance, Investment and Banking; Real Estate and Urban Land Economics

GPA: 3.3/4.0

Pompeu Fabra University, Barcelona, Spain

1/2012-5/2012

Business School Study Abroad Program

Work Experience:

Hacker & Stender Landscaping, Minnetonka, MN

Co-Founder/Landscaper

4/2009-8/2011

- Performed customized landscaping services, such as landscape design and creation, gardening, tree/buckthorn removal, and other project work for residences
- Coordinated strategic plan and projected revenues, accounts receivables and payable using Excel
- Managed the budget, tracked all cash flows, total revenue valued at \$30,000
- Marketed the business through flyers, social media and professional networking
- Hired and led five employees
- Managed project progress and quality control on-site and via feedback sessions with clients
- Designed projects with clients, understanding and adhering to detailed specifications, budgets and timelines

Teachers on Call, Lakeville, MN

Marketing relations

7/2011-8/2011

- Acquired new business prospects and promoted the Company through flyer distribution and on site presentations
- Recruited four employees and coordinated assignments to assist in marketing the company

Sports Unlimited, Minneapolis, MN

Instructor

6/2009-8/2009

- Taught weeklong baseball, basketball, soccer, and football camps to groups of 12-40 players ages 4-13
 - Led sessions on teambuilding and strategy
-

Activities:

Pi Kappa Alpha Fraternity

9/2009-Present

Executive Vice President

1/2010-1/2011

- Oversaw and coordinated events for eight committees
- Worked with the VP and Chapter Advisors to identify new and better ways to strengthen the Chapter including increased publicity for philanthropic efforts and campus relations

Executive Board Member

1/2010-Present

- Serve on the Executive Committee with 12 other members, discuss ideas, and choose events for each position to help make improvements for the Chapter

Pledge Educator

1/2009-Present

- Teach fraternity history
- Assist new members in the completion of five required events and projects

Recruitment Captain

12/2009-Present

- Solicit member referrals from other university organizations to recruit 15 new members each semester
- Generate interest in and promote the Fraternity through flyers, signs, and networking

Pledge Class President

9/2009-12/2009

- Selected by pledge class of 12 to lead completion of five required tasks, including a community service event, a brotherhood event, a team project, a fundraising event, and a social event
- Oversaw five committee chairs, secretary, and treasurer

Real Estate Club

9/2011-Present

Active Member

- Attend weekly speaker meetings and nationwide trips for various real estate projects and presentations
-

Interests:

Football, baseball, basketball, golf, reading, traveling, astronomy, stock market investments

David A. Silberman

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(201) 638-2254

Current Address

433 W. Gilman Street
Madison, WI 53703

Permanent Address

24 Sunderland Rd
Tenafly, NJ 07670

EDUCATION

University of Wisconsin-Madison Madison, WI
Bachelor of Business Administration degree, May 2014
Major: Accounting, Finance, Overall GPA 3.6/4.0

AWARDS

Highest Honors for Academic Achievement Award (*June 2010*)
Maintained a cumulative GPA higher than 3.7 throughout high school

Bergen County Writing Contest Award (*May 2010*)
Wrote a fictional short story published in the 2010 issue of Pegasus

EXPERIENCE

Van de Vries Spice Corporation East Brunswick, NJ
Fork Lift Operator (Summers 2009-2011)
Assisted the Inventory Manager in storage and retrieval of raw materials and finished goods in the company's warehouse

Tennis Racquet Stringing Business Tenafly, NJ
Owner/Operator (2008-present)
Provide racquet stringing for customers at a discounted price and sell string

Muscle Maker Grill Englewood, NJ
Server/food delivery (June-August 2011)
Provided customers with a positive dining experience and held responsibilities for online marketing and restaurant campaigning

Recky's Day Camp Tenafly, NJ
Counselor (Summers 2009-2010)
Responsible for the safety and nurturing of fifteen third graders, I facilitated the creating and executing of daily, mostly sports oriented activities

ACTIVITIES

Real Estate Club
Member (September 2011- present)

Supplies for Success
Fundraiser (October 2008-present)
Coordinated events with musical bands to raise money for Supplies 4 Success charity which provides backpacks and school supplies to needy children based in New Jersey

Alpha Epsilon Pi Fraternity
Junior Rush Chair (May 2011-present)
Assisted in organizing rush events in order to recruit new members

SKILLS

Interests include playing tennis and table tennis, sailing, reading and travel
Semi-fluent in Spanish

Sarah A. Langer

slanger@wisc.edu

Education

University of Wisconsin-Madison

Bachelor of Business Administration

Majors: Real Estate & Management, Cumulative GPA: 3.27/4.00

Class of 2013

Experience

Accenture Leadership Center

Student Director

- Coordinated workshops and case competitions to provide students with leadership training

Madison, WI

October 2011 - Present

Brittingham House

Bartender/Waitstaff

- Served event attendees at UW System President Riley's residence

Madison, WI

September 2011 - Present

Campus Socialite

Marketing Intern

- Strategized, implemented marketing/branding campaigns for various groups and products
- Utilized social media (i.e. Facebook, Twitter, Foursquare) to promote on-campus events

Madison, WI

June 2011 - Present

Congregation Shaarei Shamayim

Hebrew Teacher

- Instructed beginning Hebrew students (ages 7-9) in alphabet, vowels, fluency

Madison, WI

September 2010 – Present

WI Department of Commerce

Intern, Mobile Home Titling/Licensing Dept.

- Responded to customer needs for licenses/titles under the State's titling program

Madison, WI

September 2010 – January 2011

Shoretrips

Customer Service Representative

- Provided customers with reservation assistance
- Communicated with tour operators to schedule excursions

Milwaukee, WI

June 2010 – August 2010

Cafe Osher/Cafe O

Sales Training Supervisor

- Trained new employees to establish strong customer relationships to encourage repeat business

Milwaukee/Madison, WI

September 2006 – September 2011

Activities

Badger Business Buddies, *Mentor*

- Mentored pre-business students through community service, social, and professional events

September 2011 – Present

Real Estate Club, *Member*

- Participated in educational, networking, and post-graduation preparatory real estate-based activities

September 2011 – Present

Wisconsin School of Business Welcome Week, *Mentor*

August/September 2011

Dean's Advisory Board, *Appointee*

- Addressed on-campus issues presented by the Dean, acting as a representative of the student voice

September 2010 - Present

Undergraduate Theatre Association, *Business Manager*

- Recorded the organization's financial transactions (i.e. purchases, ticket sales)

January 2010 – Present

Wisconsin Admissions Volunteers, *Volunteer*

- Created a welcoming environment for newly-admitted/prospective students

January 2010 – Present

Alpha Kappa Psi, *Pledge, Member*

September 2009 – September 2011

Matthew T Lamers

(262) 957-6340 | mtlamers@wisc.edu

EDUCATION

University of Wisconsin-Madison

Bachelor of Business Administration degree

Double Major: Real Estate and Urban Land Economics; Risk Management and Insurance

Overall GPA: 3.5/4.0

Madison, WI

May 2013

EXPERIENCE

Dick's Sporting Goods

Team Sports Sales Associate/Cashier

- Developed multitasking skills by covering co-workers' sections to ensure an excellent customer experience
- Learned importance of communication in a successful team of 10 per shift
- Handled \$1500 in cash and credit transactions daily
- Took inventory of valuable sporting goods daily

Grafton, WI

May 2011 - Aug. 2011

Usinger's Inc.

Server/Cashier, Wisconsin State Fair

- Interacted with hundreds of customers, maintained a positive attitude and answered questions while serving food in a fast-paced environment
- Gained trust of manager by maintaining the key to the cash safe during shifts

Milwaukee, WI

Aug. 2005 - Aug. 2011

Mequon-Thiensville Recreation Department

Youth T-Ball Coach

- Enthusiastically coached three to five-year-olds in the basics of t-ball
- Taught and modeled the concepts of good sportsmanship; persuaded unwilling kids to participate
- Managed communication with parents and diffused challenging situations

Mequon, WI

June 2007 - July 2011

ACTIVITIES

Student Leadership Program

Co-Event Planner for the Bucky's Award Ceremony

- Improved leadership skills by participating in workshops and discussions surrounding leading fellow classmates and group members
- Planned event for 100 people to recognize outstanding student leaders and student groups on campus

Sept. 2010 - Present

Badgers for Special Olympics

- Assisted and encouraged handicapped individuals in their athletic events

Feb. 2011 - Present

University of Wisconsin Dance Marathon

- Assisted with check in and helped with logistics for event that raised \$65,374 for American Family Children's Hospital

Feb. 2011

All Campus Leadership Conference

- Attended day-long conference to learn ways to expand leadership outside the classroom

Jan. 2010, Feb. 2011

Real Estate Club; Sports Business Club; Wisconsin Club Baseball Team; Mequon-Thiensville Twins Baseball Club

Michael R. Lee

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Madison, WI 53703

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EDUCATION

University of Wisconsin, Madison, WI

Bachelor of Business Administration degree, 05/14

Double Major: Finance, Investment and Banking; Real Estate and Urban Land Economics

Overall GPA: 3.5/4.0

EXPERIENCE

Lake Geneva Sailing School, Fontana, WI

Summer Sailing Instructor (June 2009 - August 2011)

- Taught sailing to children ages 5-18 while helping organize lesson plans and logistics for each instruction class.
- Developed and lead a new daylong course incorporating many different types of boats and skill levels.
- Managed and coached the Learn to Race and the Race Team on premises and at upper level events throughout the Midwest.

University of Wisconsin-Madison Intercollegiate Sailing Team (August 2010 – Present)

Treasurer (June 2011 – Present)

- Compete at the collegiate level both divisionally in the Midwest and throughout the country including competing as a freshman at the Intercollegiate National Championship.
- Developed excellent time management skills as a result of practice three days a week for three hours and traveling most weekends in the fall and spring for competitions.
- Serve on the team's board of directors.
- Manage finances for the team, focusing on collecting dues and funding weekly trips to competitions.
- Created a yearly team budget of \$52,000 and determined major expenditures so the team can charge appropriate team dues and determine the amount needed to be fundraised.
- Working to create a team endowment to better secure the financial stability of the team in the future.

ACTIVITIES

Real Estate Club (Fall 2011 – Present)

- Interact and network with real estate students, faculty and alumni.
- Attend meetings and listen to successful real estate professionals speak about themselves and the various aspects of the real estate field.

Sellery Hall Entrepreneurial Residential Learning Community (August 2010 – May 2011)

- Interacted and networked on a dorm floor with other students having entrepreneurial ambitions in business, engineering and multiple other fields.
- Attended monthly ERLC sponsored dinners with guest speakers presenting and discussing their experience with entrepreneurship
- Completed a 300 level entrepreneurship course through the UW-Madison School of Business

Jason B. Udoff

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(973) 634-2716

Campus Address:
619 Langdon Street, Apt. 15
Madison, WI 53703

Permanent Address:
32 Camlet Court
Roseland, NJ 07068

Education

University of Wisconsin-Madison Madison, WI

Bachelor of Business Administration degree

Double Major: Real Estate; Finance, Investment & Banking

Cumulative GPA: 3.9/4.0

Honors: Dean's List (3 semesters), Beta Gamma Sigma, National Society of Collegiate Scholars

May 2013

Experience

UBS Financial Services Florham Park, NJ

Summer Intern

June 2011-August 2011

- Researched stocks, bonds, currencies, mutual funds and other securities using ConsultWorks and Morningstar
- Assisted in transitioning financial advisors from other firms by opening new accounts and transferring their clients' funds
- Spearheaded client projects to inform the clientele of ways to improve their portfolios through different allocation strategies
- Created spreadsheets using Microsoft Excel to show different portfolio options for financial advisors to present to clients

Crestmont Country Club West Orange, NJ

Caddy

June 2011-August 2011

- Carried bags and clubs for players while giving insightful advice regarding course obstacles and building relationships

Citigroup New York, NY

Shadowed U.S. Automotive Equity Research Analyst

January 2011

- Sat in on a conference call regarding the outlook for the 2011 auto industry including SAAR projections and sales theses
- Met with an airline equity research analyst and discussed differences between auto and airline research

J.P. Morgan New York, NY

Shadowed Automotive High Yield Fixed Income Research Analyst

July 2010

- Gained insight into the analysis of automotive debt through observation of daily tasks using Bloomberg
- Spoke with various traders about the link between research analyst opinions and the trading strategies that are implemented

Tower Research Capital New York, NY

Shadowed Head of Mortgage Trading

July 2010

- Attained knowledge regarding the unique characteristics of mortgage-backed securities and the process of trading them
- Met with a range of people including traders, attorneys, and human resources to discuss the operations of a hedge fund

Tiger Tennis Montclair, NJ

Tennis Pro at Tournament Camp

July 2010-August 2010

- Taught tennis to children 8-17 years old; Coached and prepared players for USTA Sectional Tournaments

Activities

Real Estate Club; Wisconsin Real Estate Alumni Association

September 2010-Present

Member

- Network with peer undergrads, MBA students, alumni, and industry professionals during bimonthly presentations
- Gain an understanding of different aspects of commercial real estate through conferences and speaker events

Investment Banking Club

January 2010-Present

President

May 2011-Present

- Organize recruiting events and information sessions; selectively process and interview applicants for limited positions
- Lead weekly meetings that consist of valuation sessions, senior focuses, and current events discussions
- Learn valuation techniques including discounted cash flow, comparable transactions, and comparable company analysis
- Coordinate meetings with professionals in bulge bracket and middle market investment banks in New York and Chicago

Investment Banking and Capital Markets Course, Student Faculty Board (Treasurer), UW Club Tennis, Alpha Epsilon Pi Fraternity (Philanthropy Chair), PricewaterhouseCoopers xTax Competition, Intramural Football, Intramural Basketball

Interests/Skills

Tennis, Badger Football, NFL Football, Certified in Bloomberg Equity Essentials, Golf, Financial Markets, Piano, Guitar, Drums

Jason B. Udoff

udoff@wisc.edu
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May 2013

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Interests/Skills

Tennis, Badger Football, NFL Football, Certified in Bloomberg Equity Essentials, Golf, Financial Markets, Piano, Guitar, Drums

Max A Sternberg

1525 Country Lane, Deerfield, Illinois 60015 (Permanent)
1022 West Johnson Street, Madison, Wisconsin 53715 (School)
847-312-7803
msternberg@wisc.edu

Education

University of Wisconsin-Madison, Madison, WI

Bachelor of Business Administration Degree; May 2013

Double Major: Real Estate and Urban Land Economics; Management and Human Resources-
Entrepreneurial Track

Overall GPA: 3.9/4.0

University of California-Los Angeles, Los Angeles, CA

Bachelor of Arts Degree, Attended Sep 2009-June 2010

Major: Pre-Business Economics

Experience

Pine Tree Commercial Realty, Northbrook, IL- *Research and Acquisitions Intern, May 2011-Aug 2011*

- Assisted the acquisitions team with preliminary research and presented these findings to company executives
- Worked on the development of marketing materials and investor correspondence
- Assisted the property management team with data collection and organization

Ravinia Green Country Club, Riverwoods, IL- *Honor Caddy, May 2005-Aug 2011*

- Helped to conduct pre-season and on-course training of new caddies
- Led playing groups (up to 5 caddies) while on the course as well as during pre-post-round activities
- Promoted to “honor” status in 2007

Podolsky Northstar/CORFAC International, Riverwoods, IL- *Intern, Jun 2010-Jan 2011*

- Assisted brokers with research and marketing functions
- Updated the firm’s comps and contact databases using ACT software and by consolidating information on known Chicago-area sales and leases

Activities

UW Real Estate Club- *Undergraduate Career Fair Co-Coordinator, Jan 2011-Present*

- Responsible for directing, along with a Graduate Co-Coordinator, the planning process for the 2012 Real Estate Club Career Fair to be held in Feb 2012

The Daily Cardinal- *Sports Writer, Sep 2010-Present*

- Lead beat writer of men’s basketball (of 3 writers) and 2nd writer for football
- Helped produce on-site coverage of the 2011 Rose Bowl Game in Pasadena, CA
- Writing weekly column on sports and sport-related issues

WSUM Student Radio- *Sports Broadcaster/Talk Show Host, Sep 2010-Present*

- Worked on-air during 4 live broadcasts during the 2010-2011 basketball season
- Co-host of weekly sports talk show that began in Jan 2011

UCLA Men’s Golf- *Student Manager, Nov 2009-Jun 2010*

- Worked with coaching staff to develop and implement a web-based stat program to monitor player performance
- Aided the production of a mid-season newsletter given to parents and boosters

Derek Shimeck

djshimeck@gmail.com

Education

University of Wisconsin – Madison, Madison, WI

Bachelor of Business Administration degree

May 2013

Double Major: Finance, Investment & Banking; Real Estate and Urban Land Economics

Cumulative GPA: 3.67/4.00

Honors: Dean's List (3 Semesters); Golden Key International Collegiate Honour Society (November, 2010);

Wisconsin Academic Excellence Scholar (2009)

Work Experience

UW Division of Continuing Studies, Madison, WI

September 2010 – Present

Clerical Assistant – Liberal Studies and the Arts

- Assist staff and participants at the Annual Conference on Distance Teaching & Learning: a 3-day conference with over 900 attendees at Monona Terrace in Madison, Wisconsin
- Help set-up and accommodate participants of the School of the Arts at Rhinelander: a week-long program with about 200 attendees in Rhinelander, Wisconsin
- Complete various tasks including data entry, organizing, filing and sorting/distributing post

Hodag Mobil, Rhinelander, WI

May 2010 – August 2010

Convenience Store Attendant

- Solely managed business operations during various shifts, including opening/closing procedures
- Performed cash-handling duties including credit/debit and check transactions averaging \$2,500 daily

Rouman Cinema, Rhinelander, WI

December 2007 – January 2010

Theatre Associate

- Conducted weekly inventory of supplies of 6-screen movie theater
- Provided concessions and customer service to an average of 500 patrons on a nightly basis

Activities

Real Estate Club

September 2011 – Present

Member

- Participate in meetings interacting with students, alumni and real estate professionals

Badger Yearbook

September 2009 – Present

Sports Editor

September 2010 – Present

- Instruct and coordinate photographers and writers to attend and cover UW sporting events
- Cooperate with other editors to create a unified yearbook depicting the vibrant student environment at UW
- Organize and format sports section layouts using Adobe InDesign

Capital Management Club

September 2010 – April 2011

Financials Analyst

January 2011 – April 2011

- Helped manage a long-short portfolio valued at \$40,000 with a wide investment spectrum
- Served as a financial analyst and practice pitching investment ideas to the club
- Learned about valuation, option strategies, and economic trends

Skills

- Proficient in Word, Excel, PowerPoint and Adobe
- Conversational in Spanish

References available upon request

Souheil-Romain ACHI
French nationality
sachi@wisc.edu

Address: Apt #814 777 University
Avenue, Lucky Apartments, 53715,
Madison, WI, USA

EDUCATION

2011-present	USA, Madison	First year at the Wisconsin School of Business.
2010-2011	USA, Madison	University of Wisconsin – Madison, ranked 13 th top business school in the US <i>Finished freshman year and the Pre-Business requirements (Economy, Calculus 2, Psychology and English) with a cumulative GPA of 3.46. Accepted to the Wisconsin School of Business, Finance and Real Estate Majors.</i>
Summer 2009	USA, Ithaca	Cornell University Summer College <i>Two months of courses in Hotel Management and Business Acquired computer knowledge in Word, Excel and PowerPoint.</i>
1997-2010	UAE, Dubai	Lycée Français International Georges Pompidou (Primary, Middle and High School) <i>Brevet Mention "Good" French Baccalaureate Scientific section, graduation GPA 14.4/20 Mention "Good".</i>

PROFESSIONAL EXPERIENCE

2008	UAE, Dubai	Bank of Sharjah internship as part of high school program <i>Acquired an understanding of basic banking information and learned about the different departments.</i>
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EXTRACURRICULAR ACTIVITIES AND INVOLVEMENTS

1997-present	UAE, Dubai	Semi-Professional Tennis Player <i>Joining the Wisconsin Club Tennis Team during Spring 2012.</i>
2011-present	USA, Madison	Delta Upsilon Fraternity Brother
2010-present	USA, Madison	International Reach Member <i>International Reach is a unique volunteer program that places international speakers in schools, campus venues and community organizations for short presentations. It provides interesting opportunities for individuals to share perspectives on their home countries with teachers, students and area residents for the purposes of furthering global education and intercultural dialogue.</i>

2011-present USA, Finance & Investment Society Member.
Madison

LANGUAGE PROFICIENCY AND COMPUTER SKILLS

French

*Mother tongue,
Fluent*

Arabic

Fluent

English

Fluent

Spanish

*4 Years of
High School*

*Able to translate from/to
French, Arabic and
English*

Basic Skills in
**Excel, Word and
PowerPoint**

A. PETER KARABAS

akarabas@wisc.edu **Current Address:** 408 N. Frances Street Apt. 1, Madison WI 53703
(847)-502-1693 **Permanent Address:** 387 Sunset Road, Winnetka IL 60093

EDUCATION

University of Wisconsin-Madison Madison, WI

Bachelor of Business Administration degree. May 2013

Majors: Finance & Investment Banking; Real Estate & Urban Land Economics

Overall GPA: 3.3/4.0

Financing education

WORK & LEADERSHIP EXPERIENCE

College Fresh Catering Service Madison, WI

Kitchen Worker/Food Prep/Delivery (08/2011-Present)

- Catered food to Greek houses
- Prepped and served food
- Cleaned Kitchen
- 15 hrs/wk

Smalley Steel Ring Company Lake Zurich, IL

Shipping Department Intern (06/2010-09/2010)

- Packaged springs for shipping
- Filled out order forms
- Checked inventories
- Inspected products

ACTIVITIES

Real Estate Club (09/2011-Present)

Member (09/2011-Present)

- Met with Real Estate professionals
- Met UW Real Estate alumnus
- Listened to guest lecturers

Kappa Sigma Fraternity (120 members) (08/2009-Present)

Vice President (01/2011-08/2011)

- Elected to executive committee by fraternity brothers
- First advisor to the President
- Managed house repairs and maintenance
- Organized house cleanings
- Worked with Kappa Sigma Building Association to maximize parking and rent revenues

Philanthropy Chair (08/2010-12/2010)

- Organized philanthropy "Pie the Presidents" and raised over \$1000.00 for the charity "Reading is Fundamental"

Pledge Class President (08/2009-12/2009)

- Represented my pledge class through communicating with executive board members
- Informed my pledge class of brotherhood events, chapter meetings, and announcements